COURSE: INTERNATIONAL BUSINESS AND MANAGEMENT

<table>
<thead>
<tr>
<th>Language</th>
<th>English</th>
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<tbody>
<tr>
<td>Level of Spanish required</td>
<td>Not required</td>
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<tr>
<td>Hours</td>
<td>45h</td>
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<tr>
<td>Credits</td>
<td>6 ECTS</td>
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Course description
This course is an introduction to all of the international business disciplines: international management, international finance, international marketing, international accounting, international business operations, international business law, and more.
In the class, students will learn the vision and the tools required in order to effectively manage all of the challenges that globalization, changing world markets, and cultural differences demand by exploring the world of international business and management.
The course explains the “whats” and the “whys” of global differences as it covers industries, competitors, regions, and markets from the perspective of practicing managers. At the same time, the course will approach the different areas of international business by providing an overview of all the contributions and points of contact with the disciplines that constitute the foundation of international business and management.

Methodology
The class will be based in lectures as well as practices with examples of International Business and Management. We will be paying attention to both technical and human variables to understand how critical the relationship between business and culture is.
The professor will provide lecture notes and other supplementary material that he will be uploading on the course website at least one day before the scheduled lecture.

Assessment
Exam: 40%
Essay: 40%
Assistance and class participation: 20%

Syllabus
- The context
- Beginning internationalization
- Multinational companies
- New international
Bibliography